

## Case Study

### Thales Aerospace, France.



Thales is one of the world's largest professional electronics groups, serving the defence, aerospace and security markets. Combining long-standing military avionics experience with the latest commercial technologies, Thales is a broad-catalogue supplier of advanced flight electronics solutions for all types of aircraft.

In 2004, Alpha was commissioned by CzechInvest to identify suppliers in the Czech Republic capable of manufacturing a range of precision engineered components for Thales optical head-up display systems.



Alpha undertook the following scope of work

- Identification and short-listing suppliers against a range of technical criteria
- Preparation of supplier pre-qualification questionnaire
- Collection of supplier pre-qualification data including
  - company financial data
  - staffing headcount and skills
  - production equipment and processes
  - quality, engineering and logistics capabilities
- Ranking of short-listed suppliers against supply requirements

Alpha presented a full report, including all company contact information and recommendations for follow up, within 30 days of the initial commission.